

TECHNOLOGYONE PLUS

Tailored solutions for your unique organisational needs



Tailored ICT solutions that support you to:

- Achieve productivity gains
- Reduce business risk
- Meet your strategic goals
- Quickly deliver new services
- Drive organisational growth
- Strengthen your IT strategy
- Make informed business decisions

YOUR CHALLENGES

- It is hard to assess whether current or new technology is aligned with strategic business goals
- Many of your IT solutions work in silos so it is tough to analyse the true value of current technology
- Disconnected systems may be increasing the cost of doing business due to repetition of tasks across departments, minimal communication and lack of collaboration
- Your in-house IT department is stretched to capacity resulting in poor support services
- You may require new technology to meet market demands, but the financial risks of tailored technology appear too high

If your current software solutions are not providing the organisational efficiency or level of integration you expect, there is a solution: TechnologyOne PLUS.

WHO IS TECHNOLOGYONE PLUS?

Operating for more than 24 years, TechnologyOne PLUS is a division of TechnologyOne that develops tailored software solutions and services to meet unique and specific organisational needs.

We employ the latest industry standards and our solutions will integrate with any TechnologyOne solution or other organisational systems. Importantly our solutions are tailored to fit your unique industry requirements across sectors such as government, local government, education, health and community services, utilities, financial services, and managed services.

A trusted partner to medium and large organisations, we continue to consult on, develop, manage and support some of the largest IT projects in Australia. For example, over the last 10 years, the PLUS team has continued to manage a large scale development project for a government customer, valued at \$35 million.

Our broad range of consulting, delivery and support services include:

- Project services
- Consulting services
- Software development
- System integration
- Data management
- Managed services
- Product implementation services

Importantly, we take care to deliver the appropriate people to ensure successful management of current and legacy systems within your organisation. This provides significant risk reduction when you consider the alternatives of maintaining expensive consulting staff who may not always consider your organisation's needs foremost.

“I am genuinely happy with the choice we made to contract TechnologyOne for our software needs. The TechnologyOne PLUS team was highly competent and took time to understand our business and unique requirements. Through this they have developed an application which has dramatically improved our business processes and enables us to provide streamlined and improved services to our customers.”

Graeme Wilson
General Manager - QLeave

EXAMPLES OF TECHNOLOGYONE PLUS TAILORED SOLUTIONS

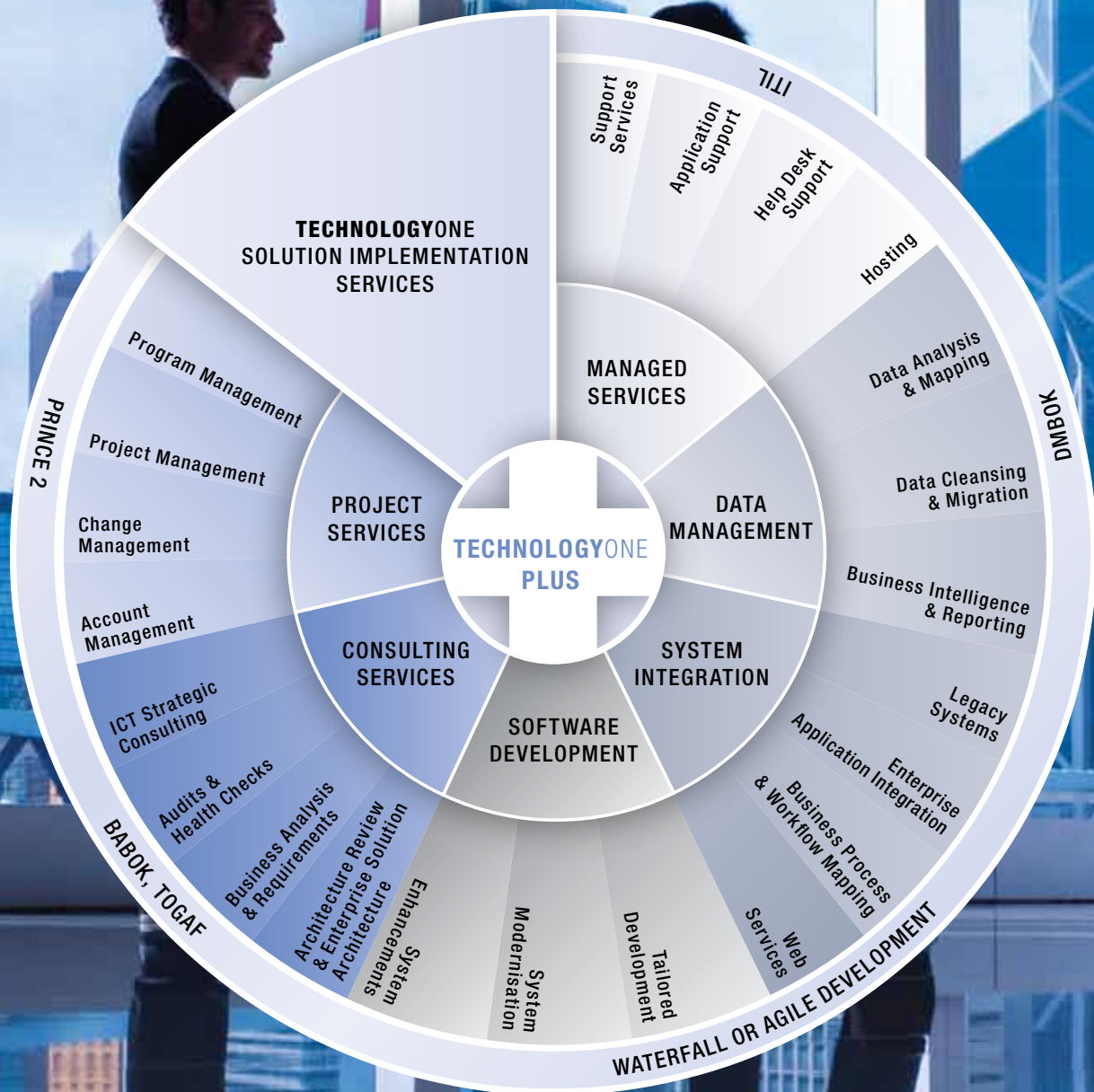
Our success rate is based on delivering high-quality solutions on-time and on-budget. It includes use of proven methodologies coupled with a consistent and disciplined approach at all times. Examples of tailored systems include titling; marketing and forecasting; archives; long service leave; student administration; and legal aid and grants management for a range of organisations including:

- NSW, QLD & VIC Legal Aid
- Insearch University of Technology (NSW)
- Department of Environment & Resource Management (QLD)
- Queensland's QLeave
- Victorian TAFEs - Skills Victoria
- Department of Sustainability & Environment (VIC)
- NSW Long Service Payments Corporation
- Queensland Department of Education & Training
- The Good Guys
- Archives in QLD, VIC, SA, NT & TAS

“We have successfully worked with TechnologyOne PLUS for many years in developing one of the worlds’ most advanced titling systems. Together we have effectively deployed technology in the areas of imaging, OCR and multi-tier client/server applications to provide faster business services.”

Michael Droder

Manager - Titles Automation QLD Department of Natural Resources and Mines



WHY CHOOSE TECHNOLOGYONE PLUS?

1. An established and impressive track record.
2. The PLUS team is more than 100 strong and comes from diverse business backgrounds.
3. We are accredited and experienced in industry based ICT & project management frameworks, including Prince 2, TOGAF and ITIL.
4. We have offices in each State and Territory of Australia.
5. On-time and on-budget project delivery.
6. Flexibility to adapt to changing business demands and regulations.
7. A proven legacy of more than 24 years experience in delivery and support management.
8. Solutions that incorporate true business intelligence and performance planning.
9. A partnership with an Australian-based, globally focused organisation.
10. We are a Microsoft Gold Certified Partner.



BENEFITS OF PARTNERING WITH TECHNOLOGYONE PLUS

Align ICT strategy to business direction

Our large team of analysts and consultants work to assess your business objectives and ensure that our methodology maps to achieving your business goals with measurable milestones and outcomes. Our aim is to work with you to optimise your IT investment and realise your strategic goals. We can also work with you to develop a strong business case for tailored IT development or services.

Return on your ICT investment

Our strategic and tactical ICT consulting is aimed at understanding your problems and operational drivers. We focus on delivering tailored solutions and services that optimise use of your technology. Our aim is to provide you with innovative, yet pragmatic cost-effective tailored solutions, whether fixed-price, fixed-time, or time and materials based pricing.

Reduce your risk

To safeguard your IT investment, we offer a fixed-time, fixed-price option and work with you and your team to define your organisational and technology requirements. In addition, you'll be partnering with an Australian company that has been operating since 1987, and has proven experience delivering tailor-designed, large-scale, multi-million dollar systems. This includes providing broader IT services to support these deployments.

Plan for growth

Our services are scalable and can easily grow with your business. All of our solutions have built-in control, process and documentation to support your organisational needs. This also ensures strong quality standards for future developments and enhancements. Our solutions can meet your needs well into the future through incremental enhancements, rather than total system replacement.

Expand your reach

By their very nature, tailored solutions provide a competitive edge to your organisation as they can take your business to new markets previously unattainable with older technologies. We can also deliver new services to your existing customers or stakeholders and help you reach those who may not have connected with you in the past.



Reduce costs and increase profits

A tailored solution has the potential to provide real business benefits quickly. This is because it delivers a close fit to what staff and customers need. From an organisational viewpoint, there is wider use of the technology and increased efficiency, which can lower costs. Many tailor-made solutions also provide staff and customers with more service options and thus drive increased sales and profits. In addition, you can achieve cost savings and improve efficiencies by employing our tailored services, such as system integration. This will enhance communication and collaboration, while minimising double-handling of administration tasks.

Maintain focus on your priorities

We are specialist software developers, application managers and consultants. We have a proven track record delivering on-time and on-budget solutions, as well as managed application services such as support of current or legacy solutions. Our strong engagement model delivered by account directors and project managers, means our highly experienced and dedicated professionals work closely with you to identify your business needs and share their extensive knowledge – leaving you time to focus on developing your organisation’s long-term strategic advantage through an efficient and effective ICT strategy.

“The partnership between TechnologyOne PLUS and Department of Public Works, through Queensland State Archives, has yielded a system which aligns with international archival standards and offers improved online access.”

Robert Swarten
Minister for Public Works

About TechnologyOne

TechnologyOne (ASX:TNE) is a leading enterprise software solutions provider. For more than 20 years we have been providing deeply integrated software solutions for business, government, financial services, health and community, education and utilities organisations. Tens of thousands of people each day use our world class solutions, which we develop, implement and support.

Our organisation wide solution suite, integrated solutions, and custom designed solutions provide world-class services that are based on leading edge technology and are backed up by a substantial R&D program, providing our customers with a long-term, secure and valuable partnership. TechnologyOne employs more than 700 people and has a presence in seven countries.



AUSTRALIA

FREE CALL: 1800 671 978

BRISBANE

Level 11, TechnologyOne HQ
540 Wickham Street
Fortitude Valley QLD 4006
Phone: +61 7 3167 7300

SYDNEY

Level 4, 76 Berry Street
NORTH SYDNEY NSW 2060
Phone: +61 2 9460 1000

MELBOURNE

Level 4, 420 St Kilda Road
MELBOURNE VIC 3004
Phone: +61 3 9526 4300

CANBERRA

Level 11 Canberra House
40 Marcus Clarke Street
CANBERRA ACT 2600
Phone: +61 2 6198 6000

ADELAIDE

203 Fullarton Road
EASTWOOD SA 5063
Phone: +61 8 8373 8500

DARWIN

Level 1, Paspalis Centrepoint
48-50 Smith Street Mall
DARWIN NT 0800
Phone: +61 8 8943 0600

PERTH

1 Agnew Way
SUBIACO WA 6008
Phone: +61 8 9210 2300

HOBART

Melville House, 35 Melville Street
HOBART TAS 7000
Phone: +61 3 6231 5338

NEW ZEALAND

FREE CALL: 0800 174 091

AUCKLAND

Level 14, West Plaza,
1-3 Albert Street
AUCKLAND 1010
Phone: +64 9 915 9300

WELLINGTON

Level 8 TechnologyOne House
86 Victoria Street
WELLINGTON 6011
Phone: +64 4 913 8300

UNITED KINGDOM

LONDON

Technology One UK Limited
Siena Court, The Broadway
Maidenhead Berkshire SL6 1NJ
Phone: +44 870 770 8874

MALAYSIA

KUALA LUMPUR

Technology One Corporation Sdn Bhd
Level 36, Menara Maxis
Kuala Lumpur
50088 KUALA LUMPUR
Phone: +603 2615 0106



One vision. One vendor. One experience.

For additional information, visit www.TechnologyOneCorp.com