

OneResearch



Improve. Deliver. Engage.

- Complete 360 degree view of your stakeholders
- Improve the grants management process
- Drive effective fundraising programs
- Ensure effective financial management, and improved budgeting processes
- Manage your people and your organisation's culture
- Manage regulatory and compliance issues
- Enhance internal process management
- Control risk and sustainability



RESEARCH INSTITUTES

Research institutes drive projects to benefit the community. Challenges include the volatility of investment income based on market conditions, the lack of long-term funding to support the real cost of providing infrastructure and ever increasing technology, and attracting suitably qualified staff and researchers in an increasingly competitive research environment. With a focus on research grants, the key requirement is the ability to attract grants and donations on a regular and consistent basis. TechnologyOne provides end-to-end grants and fundraising management solutions to ensure research institutions can continue to improve health outcomes in the community.



WHAT IS ONE RESEARCH?

Fundraising and supporter management

The Fundraising and Supporter Management solution enables organisations to maximise income-generating activities while lowering operating costs and expenses. The solution easily handles daily business requirements such as managing supporter contact information, receiving donations, direct mail programs with campaigns and appeals, regular giving, bequests, workplace giving, and trusts and foundations. In addition, you have a 360 degree view of all contacts, relationships, communications, activities and processes. Manage your fundraising merchandise through an integrated inventory and sales order process.

Project management

Manage the complete grant lifecycle from project conception and internal grant approval through to project execution, reporting and close out. Improve governance and control of the grant process through workflow and approvals. Automate the claims process to increase accuracy and timeliness and provide a whole-of-life focus including all direct and indirect costs, instead of an accounting view of the project.

Contact management

Research institutes require a robust solution to manage contacts and interactions with their stakeholders. It is imperative that all contact with both individuals and organisations is captured and reported on. The Contact Management solution will capture information and manage contact types and structures, contact information fields, contact relationships, links to related records, and activity types. Integration with Microsoft Outlook enables email tracking, and contact and appointment synchronisation.

Facilities management

Improve your facilities' availability, utilisation and safety while reducing risk and maintenance costs. Gain a clearer view of the asset lifecycle and better plan for the use of assets in the future. Drive the facilities management function with a totally integrated system that provides a clearer view of job requests, repairs, planned maintenance and condition assessments.

Contract management

The Contracts Management solution can manage grant, procurement, service and capital works contracts, and serve as a document repository for related documents and responding parties for tenders. Contractor qualifications are monitored, providing alerts based on expiry dates and minimum criteria for contracts.

Procure to pay

Manage the 'procure to pay' process through request for quotation, purchasing, delivery, invoice matching and payment. Improve productivity through the use of web-based catalogues, electronic document transmission, and invoice scanning. Control processes through commitment and funds control, workflow, purchasing delegation, and payment authorisation.



ONERESearch IS A COMPREHENSIVE
END-TO-END SOLUTION THAT PROVIDES
RESEARCH INSTITUTIONS WITH A SINGLE
AND HIGHLY FUNCTIONAL PLATFORM FOR
THE MANAGEMENT OF CORPORATE,
OPERATIONAL, STAKEHOLDER AND STRATEGIC
MANAGEMENT PROCESSES.

Effective financial management

Our solution allows organisations to effectively manage and monitor revenue and expenses. Real-time reporting and alerts mean you can take action immediately when required. Take control of revenue and funding through a real-time profit and loss by project, and streamlined funding acquittals. Drill down to source transactions from any module across the solutions including scanned images of invoices or documents, and eliminate unnecessary reconciliation to multiple systems.

Manage people and culture

Effectively manage human resource functions and employee development and integrate this information with data uploaded through the employee self-service functionality. Allow employees to monitor payroll information, leave entitlements, and training and development information online, any time.

Productivity features

Leverage information to drive improvements. Generate real-time reports, set up alerts and workflow and automate business processes, allowing you to take action when needed and simplify daily activities.

Good governance

For research organisations to support stakeholders they need easy access to sound and reliable information. OneResearch enables information to be delivered from a single access-point across multiple systems, allowing for complete transparency and visibility across departments — driving improvement, saving money, enhancing business processes and facilitating effective decision-making.

Manage risk and sustainability

Use information available across the OneResearch solution through integrated business intelligence and planning tools to develop future plans and devise strategies to improve their execution and overall effectiveness. Effective planning and sound decision-making reduces the risk to your organisation and ensures the long-term sustainability of your business.

Document management

TechnologyOne Enterprise Content Management provides a single point for all of your document management requirements. Documents such as supplier invoices and personnel, and project records can be securely stored and only accessed by authorised users. Embedded workflows can be used to send requests, policies, procedures, reviews and approvals to meet quality standards requirements.

Flexibility

Take advantage of regular solution upgrades that are designed to meet changing business requirements and new legislation. The intuitive roles and workplace-driven user interface as part of OneResearch, along with superior integration capabilities across departments, will also allow for an improved user experience and a reduction in training-related costs for new and existing staff.

HOW WAS ONERESearch DEVELOPED?

OneResearch has been developed by TechnologyOne through close collaboration with our customer base throughout Australia, New Zealand and the United Kingdom. Our Research solutions team has worked with customers and used their experiences to develop the solutions that are required as part of a whole-of-organisation enterprise solution for research institutes. Along with the solution configuration, TechnologyOne's Research team has also devised advanced implementation methodologies that improve timeframes and costs.

Research institutes will benefit from processes that have been proven by other organisations. These processes will promote the common practices that will underpin true resource sharing, generating further efficiencies and reducing the risks businesses can be exposed to when changing software solutions.

WHY?

Through our many partnerships, TechnologyOne has realised the need to develop a whole-of-organisation solution to meet the diverse requirements and operational challenges research institutes face. These organisations require a solution that is flexible and robust, providing functionality and integration across the whole organisation to improve processes and service provision.

Key benefits

- One integrated, whole-of-organisation enterprise system
- A solution that is based on proven solutions and services practices
- A solution that will continually evolve
- Built on the best available technology platform
- Complete view of financial performance and comprehensive reporting capabilities
- Transparency and visibility between departments and staff
- Improved communication and interaction with internal and external stakeholders
- Flexibility to adapt to legislative and organisational change
- Reduced implementation and ongoing service costs
- Rapid response support
- Superior service provision and consultants who are experts in the research sector
- Ongoing customer relationship management
- Regular solution upgrades
- Continued interaction between TechnologyOne and customers for future developments



WHO CAN USE ONE RESEARCH?

Fundraising

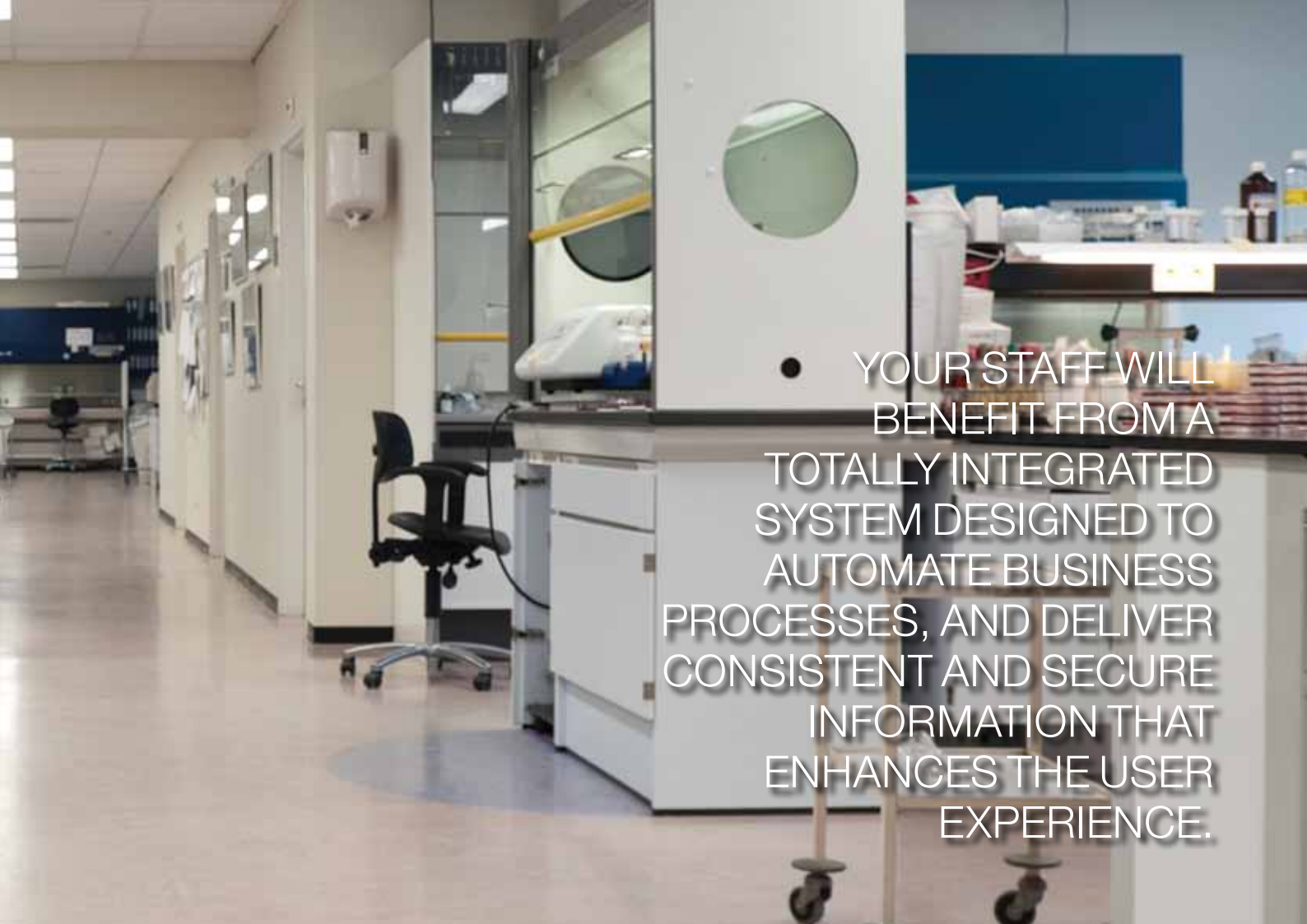
Help marketers plan and execute fundraising tactics that increase frequency and regularity of gifts. Provide business development managers with insightful donor history so they can confidently pitch messages. Senior management can access a centralised fundraising portal that provides complete control, visibility and transparency. This helps executives to accurately measure the state of their organisation and enables robust management.

Marketing and communications

Improve marketing and communication functions with a flexible system for Customer Relationship Management (CRM). The TechnologyOne CRM system as part of OneResearch manages relationships and all stakeholder contacts, including donors, community bodies, businesses, partners, customers, suppliers and internal stakeholders. Track and manage campaigns, media, fundraising, direct marketing, awareness training and event activity, and measure results.

Grants

Enable a higher level of governance and business process efficiency in managing research grant contracts/agreements. Provide visibility into each stage of the process, including pipeline management to better understand the organisation's forward position, likely income, and resourcing requirements. Eliminate silos of information and spreadsheets through a single integrated system.



YOUR STAFF WILL
BENEFIT FROM A
TOTALLY INTEGRATED
SYSTEM DESIGNED TO
AUTOMATE BUSINESS
PROCESSES, AND DELIVER
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ENHANCES THE USER
EXPERIENCE.

Finance

The TechnologyOne Financials system as part of OneResearch provides you with the tools to manage your organisation's financial data in one effective solution, with the ability to produce reports targeted to assist with strategic decision-making. The application of a unique 'Workplace' concept gives a consistent user experience for the role or roles they are performing. Each user is delivered a set of menus and workflows that represent their business processes.

Procurement

The procurement system will streamline the procurement lifecycle from requisition and creation through to order and payment. The procurement department can choose to automate all or just parts of the procurement lifecycle. This streamlined process means reduced manual entry, enabling users to spend more time managing relationships and ensuring service delivery is met by contractors and suppliers.

Payroll

Payroll processes can be seamlessly managed with full integration to the TechnologyOne Financials system, allowing for an integrated and accurate view of payroll expenditure across the whole organisation. Employees enter timesheet and leave information online, which is then sent through the Workflow module to obtain approvals. Timesheet accuracy is ensured, and multiple award types are easily administered.

Human resources

The OneResearch solution provides an integrated system to manage people and organisational culture. The system provides functionality to enter and track information related to employee recruitment, retention and attrition, employee development, staff training and OH&S. The system also provides employees with an intuitive employee self-service function.



IMPLEMENTATION

The implementation of OneResearch is streamlined to reduce the risk to your organisation. The implementation timeframe and number of resources required are both reduced, increasing the probability of a successful implementation. TechnologyOne has adapted practices that have been successful within the research sector, and will execute and provide an analysis to ensure these practices are suitable, making adjustments if necessary. The implementation is then structured to ensure the data is converted from the old system, staff are trained, and the system is tested. These steps are all managed by our professional project managers who work alongside your staff to achieve the right result. All of our staff have significant project and implementation experience and can guide your organisation throughout the entire process.



VALUE

The true value of a sophisticated whole-of-organisation solution developed by research experts is measured through its ability to improve processes, deliver a superior user experience, and drive the provision of services to your stakeholders.

About TechnologyOne

TechnologyOne (ASX:TNE) is a leading enterprise software solutions provider. For more than 20 years we have been providing deeply integrated software solutions for business, government, financial services, health and community, education and utilities organisations. Tens of thousands of people each day use our world class solutions, which we develop, implement and support.

Our organisation wide solution suite, integrated solutions, and custom designed solutions provide world-class services that are based on leading edge technology and are backed up by a substantial R&D program, providing our customers with a long-term, secure and valuable partnership. TechnologyOne employs more than 700 people and has a presence in seven countries.



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One vision. One vendor. One experience.

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