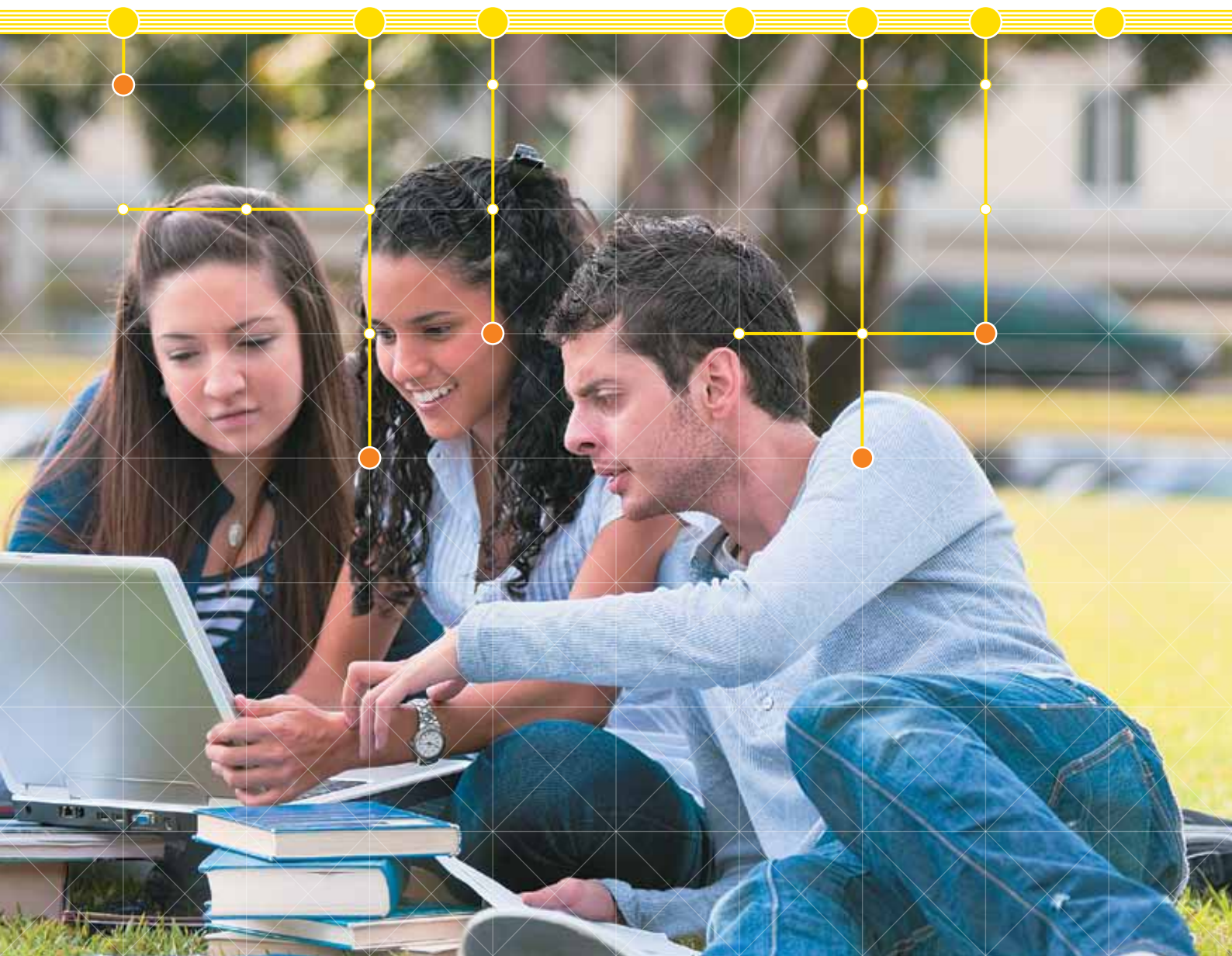
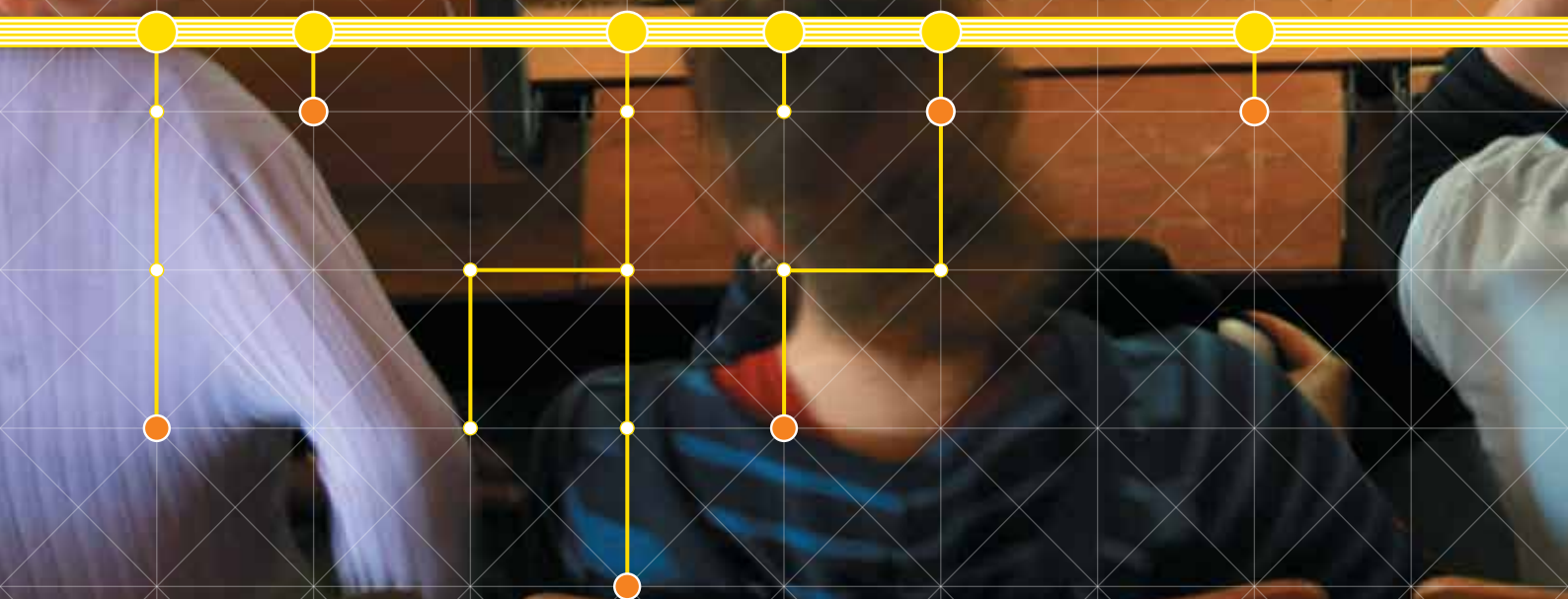


OneEducation

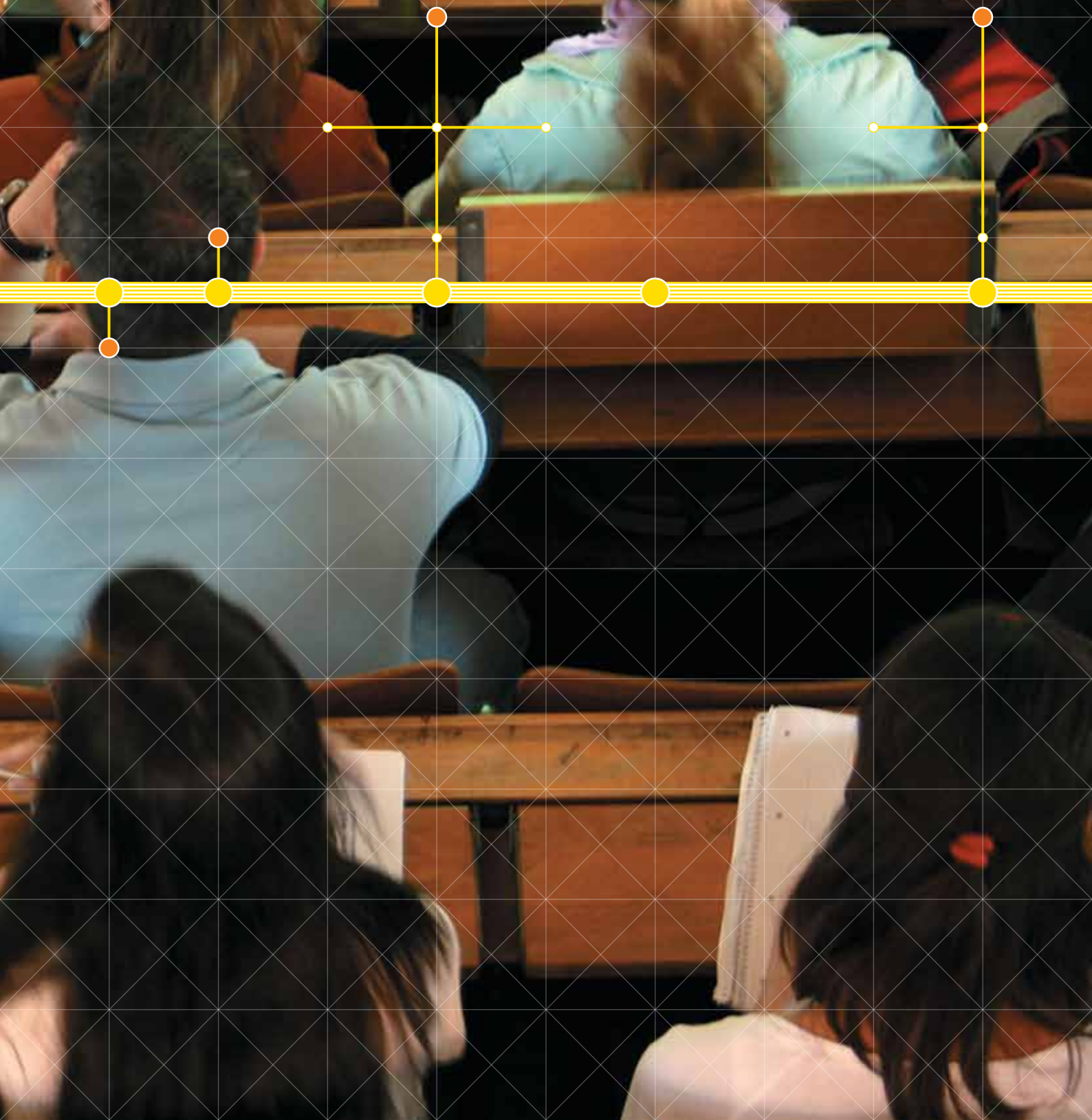
Many challenges. One clear solution.



One thing is for certain – Tertiary education institutions need responsive and better-integrated information systems to meet today's challenges.



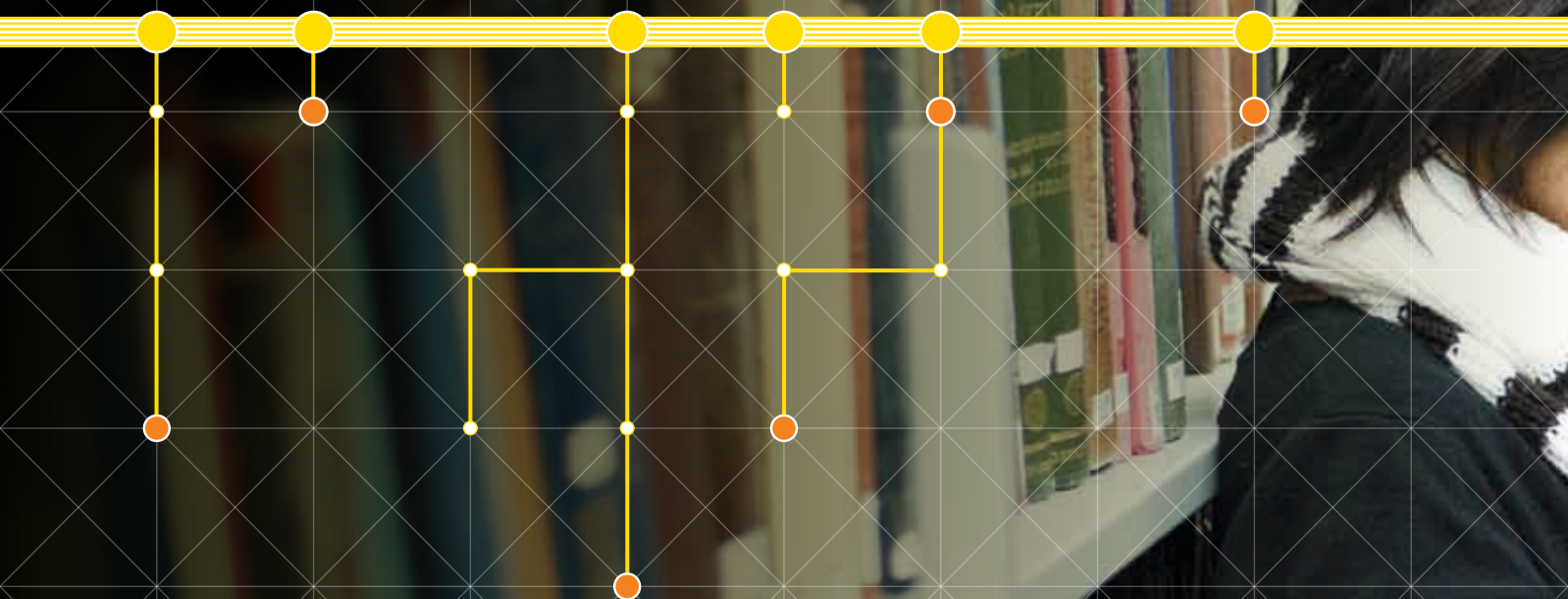
TechnologyOne's **OneEducation** solution is an enterprise software solution that supports operational processes and is based on extensive knowledge of the industry gained through collaborative partnerships with many leading tertiary organisations.

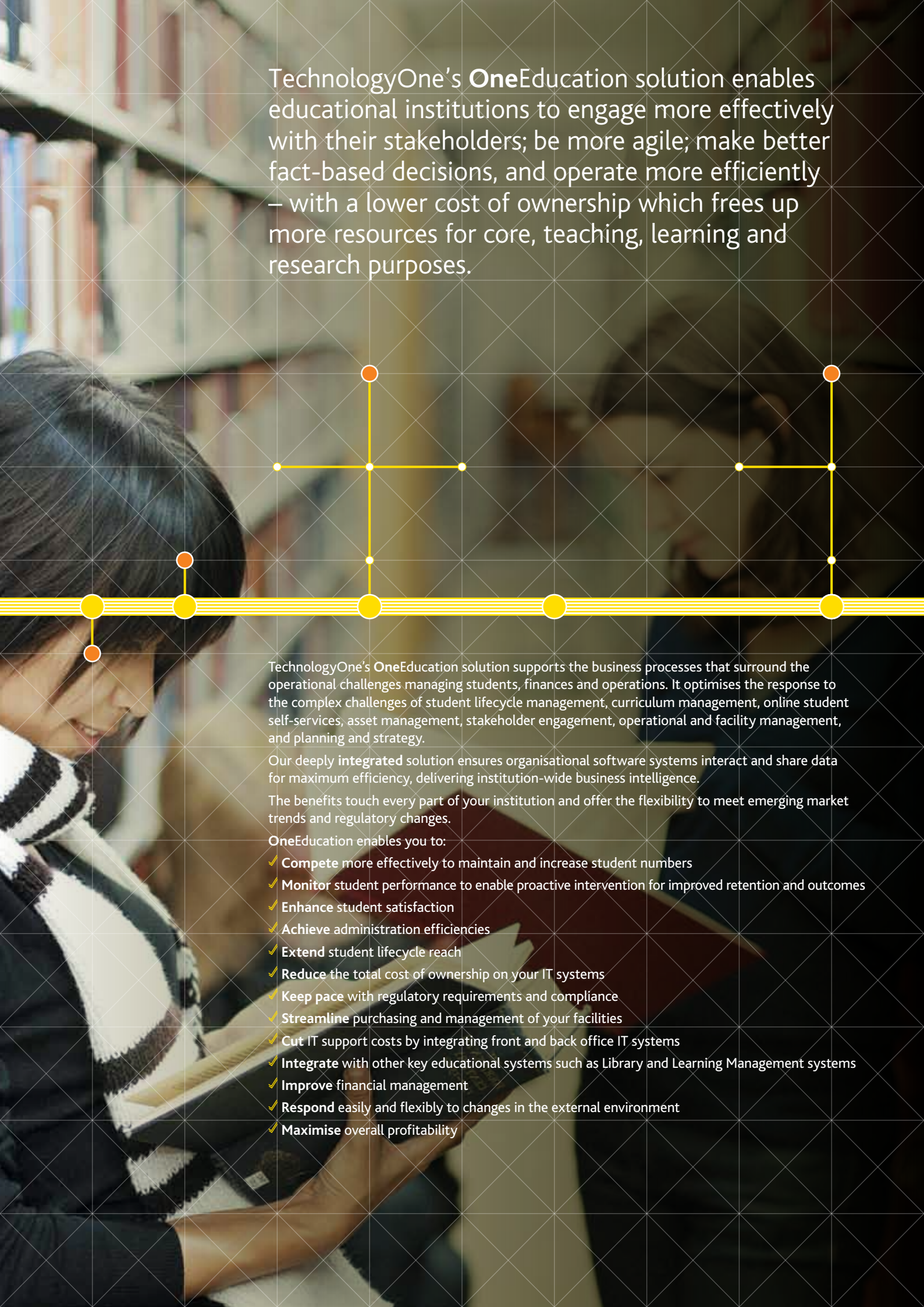


Greater competition for student numbers, pressure on funding sources, changing student expectations, and increased administrative costs brought about by micro-regulation and operational complexity – the education sector is dealing with complex and competing priorities.

Many challenges...

One clear solution





TechnologyOne's **OneEducation** solution enables educational institutions to engage more effectively with their stakeholders; be more agile; make better fact-based decisions, and operate more efficiently – with a lower cost of ownership which frees up more resources for core, teaching, learning and research purposes.

TechnologyOne's **OneEducation** solution supports the business processes that surround the operational challenges managing students, finances and operations. It optimises the response to the complex challenges of student lifecycle management, curriculum management, online student self-services, asset management, stakeholder engagement, operational and facility management, and planning and strategy.

Our deeply integrated solution ensures organisational software systems interact and share data for maximum efficiency, delivering institution-wide business intelligence.

The benefits touch every part of your institution and offer the flexibility to meet emerging market trends and regulatory changes.

OneEducation enables you to:

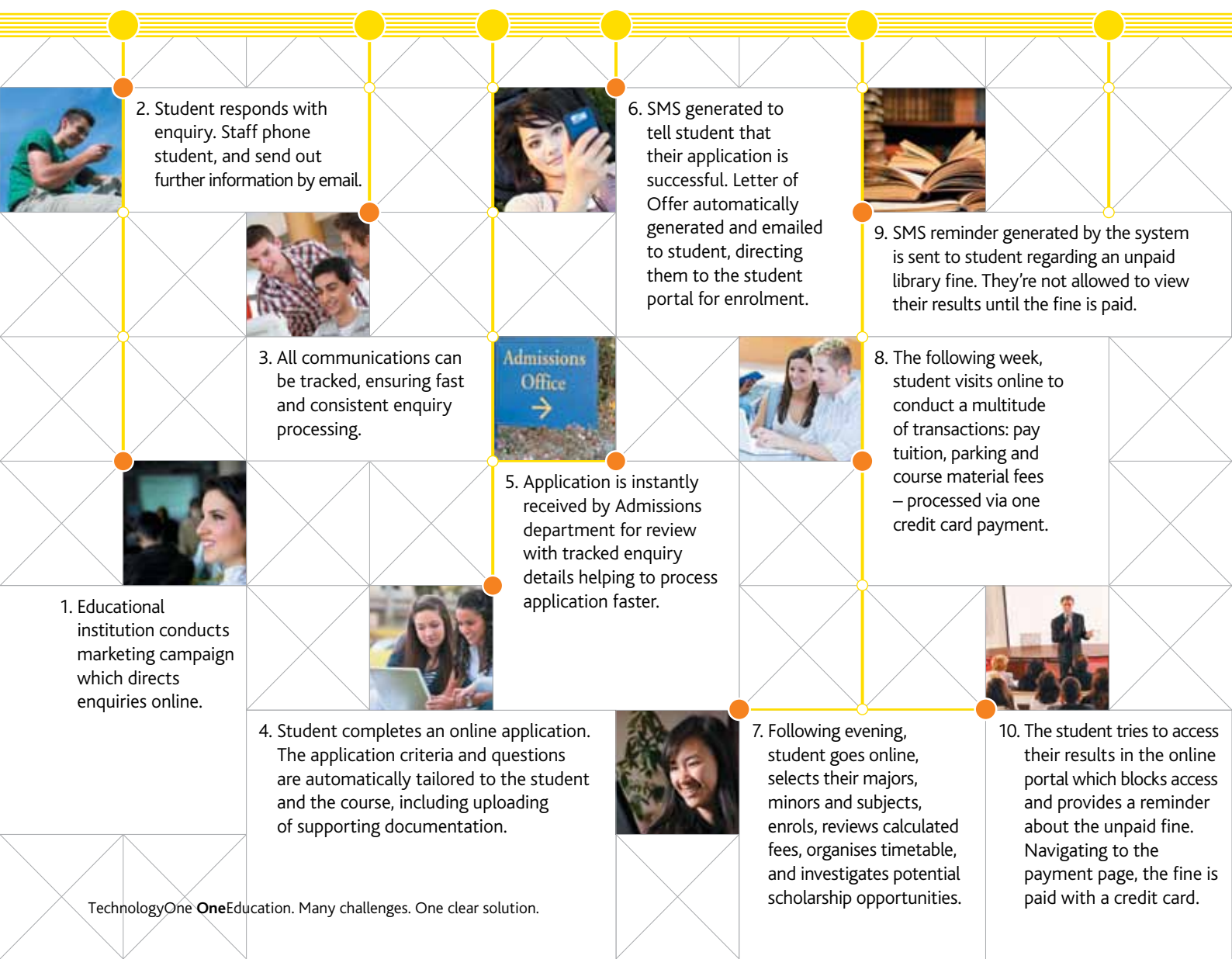
- ✓ **Compete** more effectively to maintain and increase student numbers
- ✓ **Monitor** student performance to enable proactive intervention for improved retention and outcomes
- ✓ **Enhance** student satisfaction
- ✓ **Achieve** administration efficiencies
- ✓ **Extend** student lifecycle reach
- ✓ **Reduce** the total cost of ownership on your IT systems
- ✓ **Keep pace** with regulatory requirements and compliance
- ✓ **Streamline** purchasing and management of your facilities
- ✓ **Cut IT support costs** by integrating front and back office IT systems
- ✓ **Integrate** with other key educational systems such as Library and Learning Management systems
- ✓ **Improve** financial management
- ✓ **Respond** easily and flexibly to changes in the external environment
- ✓ **Maximise** overall profitability

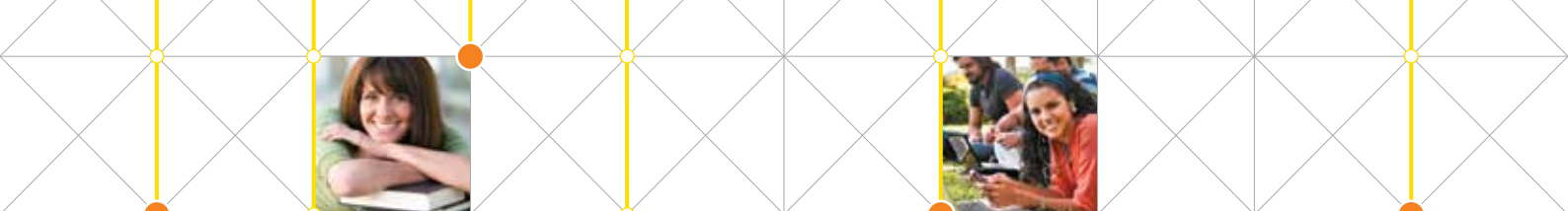
The **OneEducation** solution underpins the business operations of educational institutions and integrates information from many operational systems. This supports thousands of transactions every day. Student management is just one important area optimised by this integrated approach to education management.

Hundreds of daily demands...

One integrated solution

The following transactions follow just one student's lifecycle from initial enquiry to graduation and beyond:





	<p>14. With the benefits of the support programme, the student's performance improves.</p>		
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<p>11. The next year, student accesses study and training plans while the institution tracks and views student results.</p>			<p>18. Management at this time reviews student history and automatically markets to student offers of post-graduate courses.</p>
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	<p>13. The Advisor actively "case manages" the student, using the student system to record all activities and interactions.</p>	<p>16. As their last result is entered, the system detects that the student has successfully completed their Degree Programme, automatically assigns the relevant award, and allocates them to the appropriate graduation ceremony.</p>	<p>With all this knowledge, efficiency and unity within the organisation you can keep doing what you do best...providing high class teaching, learning and research outcomes.</p>
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<p>12. Student receives a phone call from a Student Advisor, The student system has alerted the University that the student's attendance and grades are slipping, and assessments are being submitted late. This early intervention allows a support plan to be put in place.</p>		<p>17. Graduation details are automatically sent to student. The student goes online to advise they will attend in person, and submits a request for three guest tickets.</p>	
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OneEducation is a proven practice solution that delivers measurable value and major cost savings for the education sector by streamlining and integrating business processes around student management and administration operations, as well as business and government requirements.

One integrated solution for

Multiple business processes

Students

Student management

TechnologyOne Student Management is an integrated component of the **OneEducation** solution and is an extremely comprehensive system that lets you effortlessly manage the entire student lifecycle from enquiry, application, registration, teaching and learning, to graduation and beyond. Better yet, a multitude of business processes are managed online by staff, academics and students – thus improving student management efficiencies and significantly lowering student administration costs.

Curriculum management

OneEducation manages the curriculum lifecycle. Items can progress through 'draft', 'planned', 'active', 'phasing out' and 'discontinued'. This enables early planning to be undertaken, as well as managing what is available to students. Academic history can be maintained with the curriculum published as a handbook or available to students online. Study packages can have pre-requisites, co-requisites, anti-requisites, equivalents, and other requisites.

Course structures are highly flexible and can be uniquely defined with common templates developed for standard enrolment patterns.

Applications

You can receive applications from multiple sources; online self-service by students, staff data entry and file transfers from third-party systems (i.e., TACs). Applications can be tracked through the assessment process and outcomes can be listed. Relevant dates can be recorded and enforced, and recognition of prior learning can be considered before making an offer, with 'conditions' imposed on offers if needed. Offers may then be accepted, deferred, declined, rescinded, lapsed, or expired. You can rank applications so offers can be released on a staggered basis, and admission/enrolment quotas are maintained including minimum/maximum numbers, target, and start of class. These can be across different funding categories within each study package.

Enrolments

Students can enrol themselves via the web or have their enrolment recorded for them

by authorised staff. Restrictions can be placed on student self-management – down to the individual study package level, or even by student. Fees are calculated immediately and students can view them online. The **OneEducation** solution provides sophisticated timetable management with students able to create (or have the system generate) their personalised clash-free timetable. Within permitted dates students can waitlist themselves and change classes. Attendances and absences are recorded allowing you to proactively manage student performance and participation.

Student study management

You can assist students to get the most out of their courses with personalised study plans, which can be modified as the student progresses. Marking and grading is simplified with multiple grading options available allowing pass/fail or high distinction, distinction, credit, etc. Student results can be entered directly, or imported with dates of receipt, extension, and dates sent to and from markers also tracked providing effortless control over this area. Students can view their

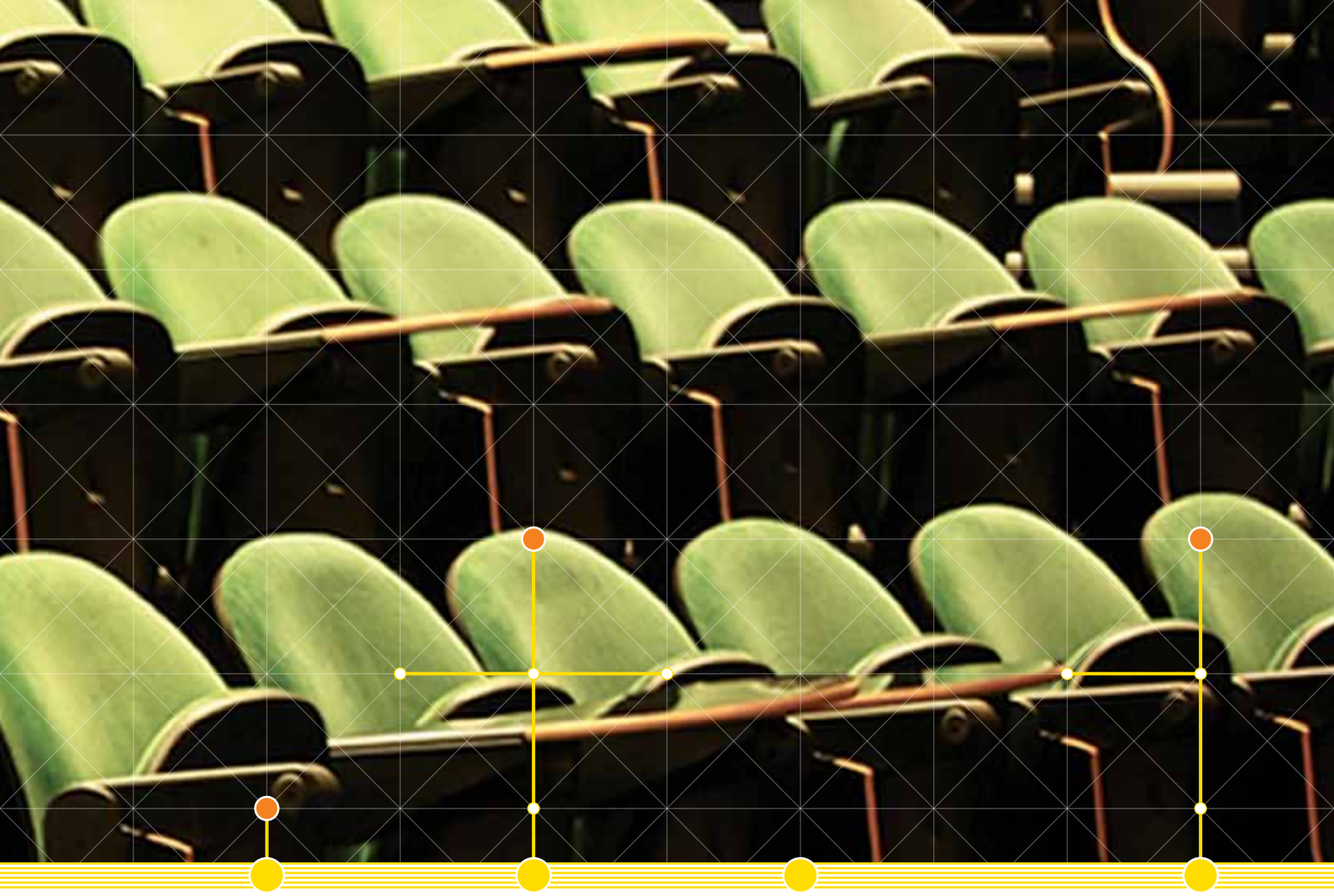
final results online and results can also be mailed or emailed to students.

Research students

TechnologyOne Student Management effortlessly manages post-graduate and undergraduate in the one integrated solution. The time-based nature of study by research students is catered for, with students being able to start and suspend their programmes at any time. Key information about supervisors and milestones is captured and managed, along with the thesis submission and examination process,

Student support and finance

Student support covers fee management and includes student sponsorship, scholarships and prizes. **OneEducation** caters for a wide range of fees. Multiple fees can be attached to a study package, with payment receipting also available. Comprehensive and automated debt management capability is provided within TechnologyOne Student Management. Student scholarships can be recorded with extreme flexibility around eligibility criteria, selection process, bestowal process,



and benefits such as cash or allowance. You can set up management of award budgets so funds are available for release. Students can apply for and manage their scholarships online, including applying for leave. In addition, reporting to government, sponsors and other donors/agents is provided.

Graduations

The **OneEducation** solution features proactive early identification of completing students. Students can be automatically assigned to a ceremony and they can indicate online whether they are attending, how many guest tickets they would like, and any other special requirements.

Engagements

Marketing and student recruitment

The need to increase student numbers and compete better is extremely important to the education sector. The **OneEducation** solution delivers sophisticated functionality around marketing campaigns to prospective students. It enables you to track, monitor and evaluate awareness-raising activities such as direct mail and events.

Alumni relations

You can easily identify alumni (and sub-groups) and include their details post graduation. Information about the student's employment details, further studies and publications can be recorded and maintained. In addition, information recorded about the companies that employ your graduates allows for targeted marketing (e.g., graduates that work in the finance industry).

Grant and funding management

OneEducation provides support for the successful application and management of grants and government funding. It provides a higher level of governance, and business efficiency managing research grant contracts and agreements. In addition, automation efficiently manages the billing/claim process and ensures future grant programs are accepted.

Operations

Financial management

With more than 40 education institutions relying on **TechnologyOne Financials**, proven financial practice functionality can now be accessed in the integrated

OneEducation solution. Access automated processes in areas like payment processing, bank reconciliation, procurement and report generation, while pre-built processes and templates simplify and automate financial data from other business systems. Flexible analysis and simple-to-use reporting tools provide business insight. Financials is tightly integrated into other areas of **OneEducation** such as HR/Payroll, facilities management, and CRM solutions for complete control over your institution's operating costs and revenue. In addition, Enterprise Budgeting allows your institution to improve performance and business strategy.

Human resource and payroll

Our Human Resource & Payroll solution delivers a complete roadmap for all your people management activities. Effectively and proactively manage all your human resources to make better staff-related decisions. Easily analyse resource costs; integrate and automate your performance management processes and align your institution's objectives with your people's KPIs. Establish criteria for staff reviews then link staff and their managers together via

online self-service.

Service delivery/research and innovation

Maintain tight control over outsourced service delivery, research, and commercialisation activities. Use integrated project management and costing to manage projects, track performance and milestones, claim grant monies, and maintain control over budgets. Integrated Contract Management ensures that commercial relationships and agreements are adhered to, along with monitoring of key contract review activities, etc.

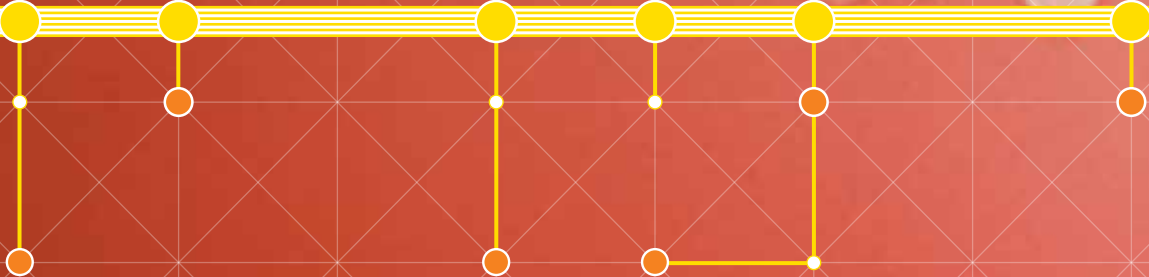
Asset and project management

From major asset replacement projects to regular upgrade initiatives, integrated project management ensures managers have a clear view of progress and all variables, with integration to the procurement function so all costs, deliveries and payments can be monitored and controlled. Deliver new infrastructure projects on time and on budget, with Project Budget and Contract Management. Gain a complete view of the asset lifecycle. Manage infrastructure and estate assets, save money, and improve maintenance scheduling and completion.

OneEducation is backed by TechnologyOne's continuing research, sector specialists, robust software platforms and commitment to educational industry partnerships. As developers, suppliers, implementers and supporters, we offer a smoother, better-informed implementation experience, giving you maximum control of time and budget.

One proven

Practice solution



OneEducation is a proven practice solution with a core configuration specific to the sector, including a preconfigured chart of accounts, suite of reports, KPI dashboards and BI analysis tools specific to student administration, curriculum design, course structure and planning, online self-services, access and security, student marketing, financial, asset and human resource management requirements of your sector. With much of the thinking about how to configure the solution to your organisational requirements already done, you get a faster, less costly and

lower-risk implementation and greater certainty about your deliverables.

Your institution too can benefit from processes that have been proven at similar organisations, which promote common practices and true resource sharing.

One partnership

When you invest in a TechnologyOne solution you benefit from a direct relationship with us every step of the way and we call this *The Power of One*. We do not sell our products through resellers, nor do we use third party organisations to implement

our solutions. We develop, implement and support our own fully integrated enterprise solutions and are therefore always accountable to our customers. A TechnologyOne solution delivers *One* committed partnership. One point of contact for all your questions. One consistent interface for all your business tools and one supplier of consistently excellent technology and service. That's our guarantee, *The Power of One*.

The benefits of continuing evolution

Our Evolve technology strategy

is our commitment to the ongoing improvement of our products through partnership with our customers, a strong commitment to R&D and an evolutionary approach to all our solutions. 'Evolve' delivers a seamless and straight forward upgrade path that keeps pace with the changing business environment by offering optional upgrades at twelve-monthly intervals. Our upgrades are easy to install and provide new features, functions and the latest technology. Best of all, there are no additional licence costs. Rather than customise software for specific customers, often additional

TechnologyOne's proven practice **OneEducation** solution comes based on more than 20 years of expertise and experience in the education sector.

functionality is applied uniformly at our R&D labs. This ensures all customers benefit from product improvements and that no one is left stranded with a non-standard version of our software.

Leading the way for more than 20 years

TechnologyOne is a leading enterprise software solutions provider. For more than 20 years we have been providing deeply integrated software solutions for utilities, business, government, financial services, health and community, and education sectors. Tens of thousands of people each day

use our world class solutions, which we develop, implement and support. Our enterprise-wide solution suite is based on leading-edge technology and is backed up by a substantial R&D program. Our consulting teams provide world-class services and this provides our customers with a long-term, secure and valuable partnership. TechnologyOne employs more than 750 people and has offices in each State and Territory of Australia, as well as New Zealand, Asia and the United Kingdom.

One call to integrate it all.

Talk to us now and discover how our **OneEducation** solution can transform your organisational capabilities, improve asset reliability, enhance stakeholder management, and significantly reduce organisational costs.

We can even help you to prepare the business case that proves the ongoing worth of your investment.

The TechnologyOne team looks forward to your call.

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